### AQS IRRIGATION SUPPLY

### SEPTEMBER 2018 NEWSLETTER

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Independence, Missouri 64055

816-461-7627



#### www.AQSIrrigation.com

Welcome to Fall,

a perfect time to install a new irrigation system as you plant

your new shrubs, trees and seed or lay sod, etc..



#### Darrell's post:

Unlike newsletters that you might receive from other sales or supply companies we at AQS choose to provide a little entertainment and a folksy angle to the news and advertising that we would normally present. In fact, we choose to emphasize the humor, the entertainment, and the folksy aspects of life rather than wall to wall advertising 24/7. Our main goal is simply to try and stay in touch with our customers, vendors, and friends and to let folks know that we are always eager to be of service however we can when it comes to any matters pertaining to sprinkler systems, or irrigation.

With this in mind, please enjoy the several literary offerings below by the folksy, friendly staff at AQS. And if it gets to looking too much like ADVERTISING please let us know by return e-mail to: <a href="mailto:info@aqsirrigation.com">info@aqsirrigation.com</a>. Speaking of ADVERTISING don't forget to follow the adventures of Ferd Finkle each month in the serialized column at the very end of this monthly newsletter. --- Hopefully, "Ferd's Words" will keep you anticipating the next AQS newsletter in order to keep up with what is happening in Ferd's fictional world. --- Darrell—

Tyler's post:

Hello again AQS-ers! Ferd is the word around town. Be sure to keep an eye out for our fun filled newsletters. We have made a few improvements to the website since last month's publication. If interested, it can be viewed at a <a href="https://www.AQSirrigation.com">www.AQSirrigation.com</a>. My site <a href="https://www.MetroWebsites.com">www.MetroWebsites.com</a> is still in operation. Contact me today if you have any website development needs. Again... Ferd is the word around town!

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Rent a valve and wire locator for \$45/day

Or hire Frank Jenkins of TelTec to come out and find the valves and wires for you:

816-392-9862



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From Paula: What I learn at the shop--

Happy end-of-Summer to you all.

There are so many things to take into consideration when installing a new sprinkler system or replacing an old one. Here are a few:

- Consider future expansion or adjacent development. Anticipate landscape changes. Examine neighbor's systems if possible.
- Consider ease of maintenance, winterization provisions.
- Consider water source and outside factors that might affect quality and quantity
- Consider backflow prevention-check into local codes and regulations
- Consider windows and doors on buildings, are they OK to get wet, what about sidewalks and driveways.

Remember that Darrell can help you brain storm here at the shop or, for a small fee, he can come to your site for a consultation. Plan well, draw it out and the work will go much better.

<b>So Far</b> Kevin Marler
Welcome back to the newsletter! We're super excited to keep bringing you important news in our monthly newsletters and keeping them updated every month. So where do I begin? So far since I started working at AQS I know what's expected by Darrell and Kay and also what's expected by my co-workers (Paula, Brian, Tyler). Here at AQS we all work as a team to get the job done. Whether it's helping customers at the store or doing projects on the side for Darrell, I always feel like I'm learning new things. Sometimes it can be confusing! But at the end of the day it's all worth it because I know that I have an amazing staff that I can ask for help with anything. I've also noticed that since I am a student at MCC community college, Darrell has been very good at working around my schedule which is super nice. Concluding, I just want to say thank you for keeping updated with AQS and the staff. We look forward to next month's newsletter and look forward to serving you.
-Kevin
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Clearance Items:
Water Feature Lights, foggers, outdoor speaker that looks like a rock, etc. 30% off.
Offer ENDS October 31, 2018

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#### **TRUTH OR FICTION**

A Murder Mystery By Darrell B. Jones

**CHAPTER ONE: "The set – up"** (Thursday Morning)

It was a dark and stormy night. Don't they all start this way? Well, it was dark, anyway. The storm clouds had actually passed and the wind had stopped. The huge moon, one day past full, was shining through the darkness as a little Ford car sped through the early morning haze to take our hero to his job at the industrial park. His was a dead end job, and he knew it, but it was all he had. He was thankful to at least have some kind of a job and he still had faith that maybe someday it would turn into a good paying, high prestige position. Then, and only then, could he quit. Actually, Ferd Finkle was no quitter, but Ferd was no spring chicken either. I mean, Ferd was oooooold!

Ferd and his wife, Fran Finkle had been arguing again that morning. Fran wanted Ferd to retire and take it easy the rest of his life, but Ferd wasn't having any of it. He said to her at one point, "Fran, YOU'RE KILLING ME with all this talk of retirement." Fran had already retired and gone back to work again to support Ferd (Ferd felt failure frequently from Fran). But Ferd and Fran were like Frankie and Johnny, sweethearts. So they always made up and got over their hard feelings concerning retirement pretty quickly. It was actually easy. Once Ferd apologized, every argument was over and Fran would be sweeter than ever. So Ferd apologized a lot. Fran just liked to hear apologies from Ferd! It was that simple.

Enter the Finkle family: Ferd and Fran had four fine Finkle children; Frank, Freda, Farquar, and Francine. They were married to four fine people with regular names, Missy, Matt, Joanne and Joe. And those four fine families produced twelve fine grand kids named, u guessed it, Fantastic, Freeman, Friar, Finkie, Foreman, Freelance, Fartface, Finebaum, Frisby, Floretta, Felicity, and Frederica (I know, I know).

The Finkle clan, also known as "The Top Twenty" were known far and wide for their good looks, intelligence, and cool/calm demeanor. But no one had better mess with the Finkle clan. They would always come together, close ranks and deal with any adversity that might come their way, kind of like a pack of wolves.

### CHAPTER TWO: "Ferd's bad day at work" (Thursday)

It started out just like any other day. An irate customer on the phone, the copy machine bit the dust, a hot cup of coffee spilled in Ferd's lap --just a very typical day. After Ferd's moonlight drive to work that morning he actually thought it might be a very good day; but little did he know. -----

About 2:00 pm, a rough looking stranger came into Ferd's warehouse. At first, Ferd thought it was the UPS guy, but he had no packages and Ferd had none up for delivery. Ferd had been cutting his fingernails just as the stranger came in the door, and the appearance of the stranger caused Ferd to slip a little and the nail cutters cut into Ferd's finger, squirting blood all over the counter, on the floor and even up onto the computer screen. It was a mess! It looked like someone had been KILLED in that warehouse.

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Meanwhile, Fran had been going about her business of the day, and thinking how she might be able to patch things up with Ferd when he got home that evening, after their argument earlier. The words "Fran, YOU'RE KILLING ME" kept coming back in Fran's head and she began to feel really bad that she had said some of the things which she had. She knew that Ferd probably felt bad too. But the worst part was that they had been babysitting one of the grand children that morning and that four-year-old had heard the whole argument, including the "YOU'RE KILLING ME" part. So Fran resolved to have a big heart to heart with both Ferd and little Fartface Finkle that evening and get everything straightened out.

About 5:00 pm Fran realized that Ferd was very late getting home from work. At 5:30 she began to worry a little and tried to call Ferd on his cell phone, but Ferd didn't answer. By 6:00 pm Fran was VERY worried and decided to go to Ferd's warehouse after dropping off Fartface at his parent's home. . .

TO BE CONTINUED in our October Newsletter . . .